

Client Relationship Executive

Job Description

We are looking for Key Accounts Executive with 0.5 to 2 Years of Experience.

Interested Candidate can share their profiles at anjali.joshi@cbsl-india.com

Job Description:

- Manage a variety of existing key accounts within the company's product range.
- Payment Collection
- Develop, update and maintain a database of existing and potential customers.
- Assist with after sales queries, investigate customer complaints and ensure that they are dealt with to the customers' satisfaction.
- Contribute to new product development, promotion/distribution, customer care and the company's approach to quality through the presentation of customer feedback and market research.
- Provide regular information to assist management with decision making, including competitor profiles and market analysis.
- Monitor and report on competitors and industry activity.
- Make contribution to the ongoing planning and development of the company's sales and business development strategies.
- Provide data detailing the business activities and performance against targets.

Education:

Any Graduate preferable B.com

Job Location: - Rajouri Garden (Delhi)